

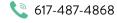
HOME OWNERS **ASSOCIATION**



You get more than just a property manager,

YOU GET PEACE OF MIND













POINT OF CONTACT

for your communication

45 YEARS

Experience in the Industry (2nd generation business, started in 1977)

WITH 25 CONDO ASSOCIATIONS

Ranging in size from 6 to 40+ units

700⁺
UNITS

Under our management, ALL are within 15mins of our Newton Headquarters

4 HOURS

Response time for email inquiries

WHO WE ARE





We provide full-service management solutions.

Backed with over 40 years of extensive experience in insurance, construction, and finance, we are able to provide unmatched value and guidance to each of our property management clients.

Each client's needs are carefully assessed and a custom-made management and maintenance plan is created to suit those needs.

VIEW MORE VIDEOS ABOUT US

LIVE UPDATES. TAILOR-MADE. PERSONAL TOUCH.

A few unique ways we promote communication

MONTHLY NEWSLETTER



DETAILED PROPERTY INSPECTIONS

OTHER BENEFITS:

Cost savings with preferred vendor rates Virtual meetings to improve owner participation Extensive insurance knowledge for masters and condo unit Continuing education for trustees via youtube channel



MONTHLY DASHBOARD **CASH FLOWS**



SOME OF THE TECHNOLOGY WE USE TO BETTER MANAGE YOUR PROPERTY:







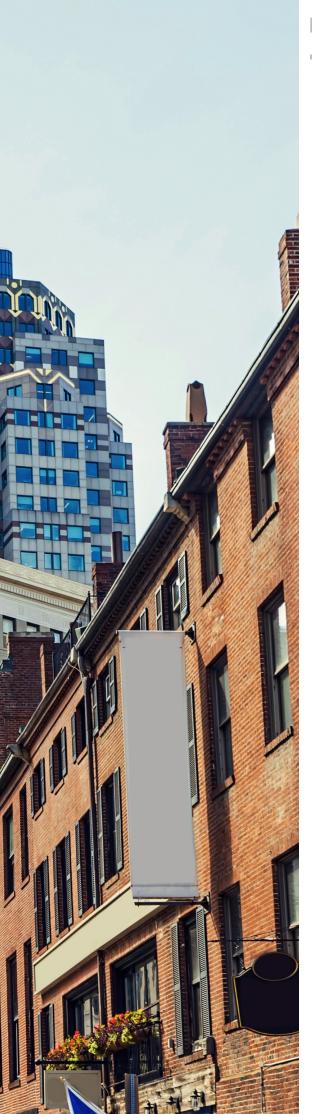












WHAT SETS US APART

TECHNOLOGY

project management, inspection, maintenance and communication softwares/technology

ACCOUNTABILITY

Hiver, quality control managers, SLA's (service level agreement)

PROXIMITY

We are located in Newton extremely close and two of the field managers live and work out very close by

CAI DESIGNATIONS:

AMS (Association Management Specialist)

CONSTRUCTION EXPERIENCE

Including landscaping and snow removal

A WORKFORCE NOT OVERLY STRETCHED OUT

INSURANCE EXPERIENCE

HOME INSPECTION EXPERIENCE



GET PEACE OF MIND!





CHECK OUT OUR YOUTUBE CHANNEL TO LEARN MORE ABOUT OUR SERVICES



CONDO ASSOCIATION MANAGEMENT INCLUDES:

BOARD MEETING ATTENDANCE

We will organize and attend board meetings. We work with the trustees to establish an agenda and officially record all minutes of the meeting.

ON-SITE MEETINGS

We are available to meet with the association and contractors regularly to facilitate repairs and improvements.

ANNUAL MEETING

We organize the annual meeting to discuss the short and long-term goals of the association. We present an annual report and recommended planning strategies.

INSURANCE CLAIMS

We file appropriate documentation to the insurance company when a claim needs to be filed. We work with the insurance company from start to finish, including hiring third-party inspectors if required or obtaining repair estimates.

DISPUTE RESOLUTION

We professionally handle disputes that may arise. This includes delinquent condo fee accounts, failure to pay assessments, and vendor-related issues.

LEGAL COORDINATION

We work with the association's legal representation on issues such as



amendments to the condo documents, by-laws, or collecting debts.

OWNER & RESIDENT DATABASE

We maintain current records of all owners and residents and obtain leases for rented units to ensure conformity to the condo documents.

WELCOME PACKET

We provide all residents with a welcome packet explaining the transition, provided services, and our contact information.

RECORD KEEPING

We maintain a detailed filing system including all invoices, receipts, insurance binders, by-laws, master deed, and owner information.

RULES & FINE ENFORCEMENT

As instructed, we will enforce and levy fines accordingly.

ASSOCIATION INTERACTION

We communicate news, updates, repairs, and future plans to the entire association via email, telephone, text, fax and/or standard mail.

BOARD OF TRUSTEES ASSISTANCE

We assist the board of trustees with elections and resignations to ensure proper procedure is followed as defined by the condominium documents.

FINANCIAL SERVICES

ONLINE ACCOUNT MANAGEMENT

Log-in information will be provided through a customized web page specific to your association. All monthly reports, invoices, condo documents, and insurance information will be updated regularly and is available for immediate download in PDF format. You will have the option to set up a one-time or recurring payment for condo fees, and submit maintenance request 24/7. We can post news, events, and updates as requested.







BANKING

We have a dedicated account specialist that evaluates each association's needs. Additionally, our agreement with local banks allows us to provide the association with a free bank account and reserve account. There are no monthly maintenance fees.

ACCOUNTS RECEIVABLE

We can deposit checks electronically to our office or collect via Automated Clearing House (ACH). This helps in making sure our associations have funds in their accounts quickly and helps minimize delinquencies.

ACCOUNTS PAYABLE

All vendors are entered into our banking system and paid electronically through our banking institution's online portal. This comes with a guarantee from the bank that payments will be made on time.

FINANCIAL REPORTS

We can generate various types of reports on a monthly, quarterly and annual basis. Our detailed reports are easy to understand and will serve as an excellent reference during tax preparation and financial planning.

INITIATION AND ORGANIZATION OF ASSESSMENTS

We assist the board of trustees in determining appropriate assessments and send notices and invoices to all owners.

DELINQUENT ACCOUNT REMEDIATION

We constantly monitor any delinquent accounts and will facilitate any legal action necessary to minimize the financial risk of the association.

BUDGETING

Our annual budget creation and maintenance will include an analysis of the reserve account to ensure that financial goals are accomplished. Proper planning will lower costs, provide adequate time for owners to prepare for changes, and ensure condo documents compliance.

INSURANCE EVALUATION & POLICY MARKETING

Annually, we will request the current insurance agent to market the policy to different underwriters. We will also consult with outside agents to determine if a better value is available.





MAINTENANCE

VENDOR RELATIONS

We maintain a portfolio of qualified contractors who are all licensed and insured to maintain and improve the cosmetics and structure of the property.

BID PROCESS ORGANIZATION

We establish a detailed scope of work request and provide on-site explanation and expectations to potential vendors or contractors. We take pride in our abilities to find the greatest value in ongoing and individual service contracts.

REGULAR PROPERTY INSPECTION

Scheduled and unscheduled property inspections will occur on regular basis to identify are as of concern before they become problems. We monitor the work of vendors, locate maintenance issues and ensure rules compliance.

MAINTENANCE & REPAIR SCHEDULE

We prepare are port displaying all expected annual maintenance. This information will be provided to all residents as needed to keep everyone informed.

24/7 EMERGENCY SERVICE

When unexpected situations occur, we will be there to assist 24/7/365.



Residents will receive our 24- hour hotline telephone number and a property manager is always accessible.

PROACTIVE MAINTENANCE PROGRAMS

After assessing the structural and mechanical functions of the property we will plan a long-term program to minimize unexpected maintenance or expenses. These programs are very attractive to both potential buyers and residents because it distributes costs over a long period of time, avoiding large one-time assessments.

IN-HOUSE SERVICE TECHNICIANS

We employ highly skilled and qualified maintenance technicians to assist with routine maintenance and repair. Please contact us for further details.



|--|

FINANCIALS

Real time online access to association financials		
Accounts Receivable/Payable	Water Usage Tracking/Monitoring(Boston Online)	\$10/unit
Account Reconciliation		
Yearly Budgeting		
Record Keeping		
Initiation and Organization of assessments		
Facilitation of reserve transfers		

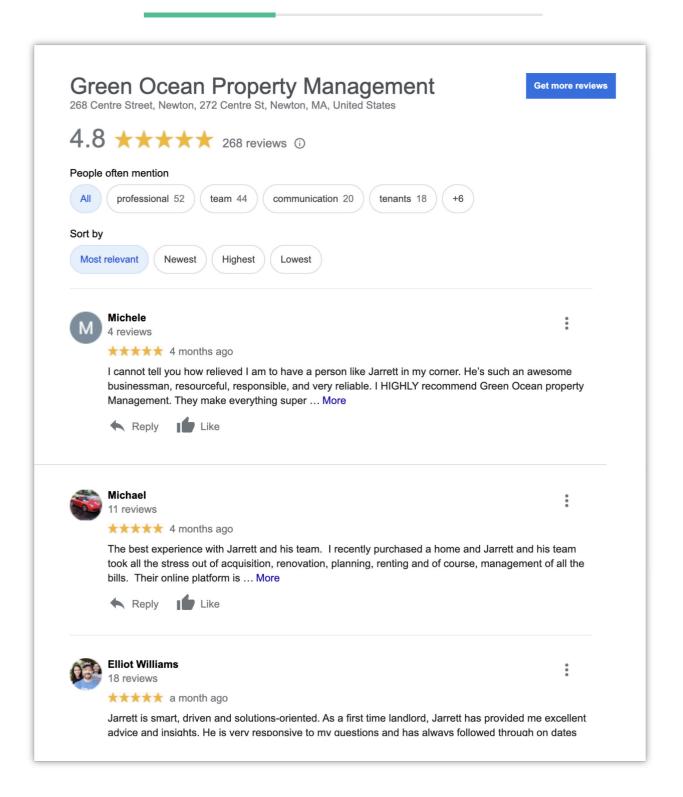
CUSTOMER SERVICE/DOCUMENTATION

Designated Property Management team (Lead Property, Financial, Maintenance Managers)	Special tracking projects: Pets,Parking, Renters	
Tracked phone calls and emails	Legal Representation: Hourly rate of an attorney	
Insurance Evaluation & Policy Marketing	Additional requested meetings outside of normal business hours and # of meetings agreed upon in the management contract	
Technology Bundle: Asana/Buildium/Hiver/ Property Meld	Facilitation of insurance claims	
Facilitation of Meetings: 4 quarterly Meetings/ 1 Annual Meeting (and elections)	Charged back to owners:	
	6D & Condo Questionnaire	
Rules and Fine Enforcement	Paper-check processing (to deter sending checks)	\$10/ check
Welcome Package for new residents	Send ledger counsel for owners in arrears	\$300
Maintaining of Owner & Resident Database	Funds/Violation notices	\$50
Regularly Scheduled newsletters to association residents	Granting access to building areas for inspections/access to utilities	hourly rate

MAINTENANCE

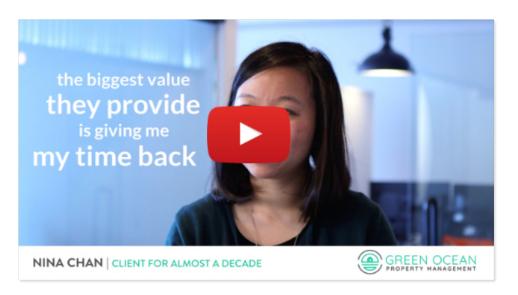
Vendor pre-qualification/ongoing insurance compliance monitoring	Emergency/Requested On Site Property Vis	sits	\$125/hr
Proactive maintenance program	Capital Improvement Project Management		5%
Regular Property Inspections	Handyman/maintenance repair		\$125/hr
24/7 Staffed Emergency Maintenance Line	Formal property inspection of common areas (typically inspection reports will be 40-50 pgs long)		\$150
	After-hour (between 5pm-9am) emergency call facilitation		\$90/hr
Facilitation of ongoing/recurring maintenance	Facilitation of in-unit repairs for owners	\$95/hr/handyman	
	Leak Investigation Charges		ial fee + 25% of total invoice

GOOGLE REVIEWS CLIENT TESTIMONIALS



CLICK TO VIEW ALL GOOGLE REVIEWS

VIDEO CLIENT TESTIMONIALS







ADDITIONAL REFERENCES

Minh Vo

Judy Smith

Ed Chen

TYPE OF PROPERTIES:

Condo Association minh.ta.vo@gmail.com

TYPE OF PROPERTIES:

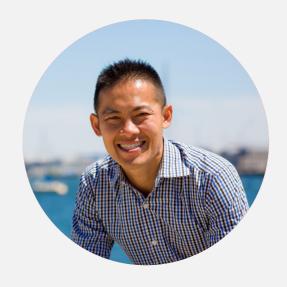
Condo Association jasmith1620@gmail.com TYPE OF PROPERTIES:

Condo Association edchen78@gmail.com



We look forward to building a relationship with you!





JARRETT LAU

CEO | LOCAL EXPERT (617) 869-1848





in f

Do you have any suggestions on what information you would like to see more of? Let us know. We love hearing your ideas.

TALK TO US